

# Investment Consulting Services Pooled Employer Plan

Reduce work and maximize fiduciary protection

Sponsoring a retirement plan often takes specialized knowledge and adds time-consuming administrative and fiduciary obligations to an employer's already busy workload. Employers can meet this challenge, stay focused on their business and mitigate fiduciary risk by delegating these responsibilities to retirement professionals.

## ASSOCIATI

Prepared for:

# R G O M O O R HE A

#### **SECURE Act**

The Setting Every Community Up for Retirement Enhancement (SECURE) Act is the first significant retirement plan related legislation in more than a decade and is intended to help strengthen retirement security across the country. A key provision of the act allows employers to offer a retirement plan through a Pooled Employer Plan (PEP), which should make it easier for small to midsized businesses to set up and administer a plan for their employees.

#### What is a Pooled Employer Plan (PEP)?

A PEP is a type of retirement vehicle that is maintained as a single plan while allowing multiple unrelated employers to participate, achieving economies of scale typically only attained by larger plans. It operates similar to traditional single-employer retirement programs but with the majority of administrative and fiduciary duties outsourced to the pooled plan provider and investment manager.

#### **PEP** benefits

- · More time to focus on business needs
- Assurance that fiduciary responsibilities are met and the plan is compliant
- Protection of plan assets
- Economies of scale allow for better pricing and investment access
- Single 5500 and audit for all adopting employers

### Characteristics of good candidates

- Stretched resources with a need to offload work
- Risk averse with desire to outsource responsibilities and limit liability
- Smaller to midsized employers seeking comprehensive services
- Limited retirement plan knowledge or experience

#### Connecting the pieces for a streamlined retirement plan

Administrative and investment fiduciary services are seamlessly integrated by Investment Consulting Services and Securian Financial to minimize the adopting employers' involvement while maximizing fiduciary protection. Employers are responsible for submitting ongoing contributions while retirement experts manage the rest.

#### Pooled plan provider

Investment Consulting Services provides the overall fiduciary oversight for the plan including the selection and monitoring of involved service providers.

#### ERISA 3(38) investment consultant

Investment Consulting Services serves as the investment consultant taking full fiduciary responsibility and discretion regarding the selection and monitoring of investments offered under the plan.

#### ERISA 3(16) plan administrator

Securian Financial assumes the role of the named plan administrator and principal fiduciary for administrative functions of the plan.

#### Recordkeeper

Securian Financial provides complete recordkeeping services and a robust investment platform along with easy access to account tools and resources through a secure website.



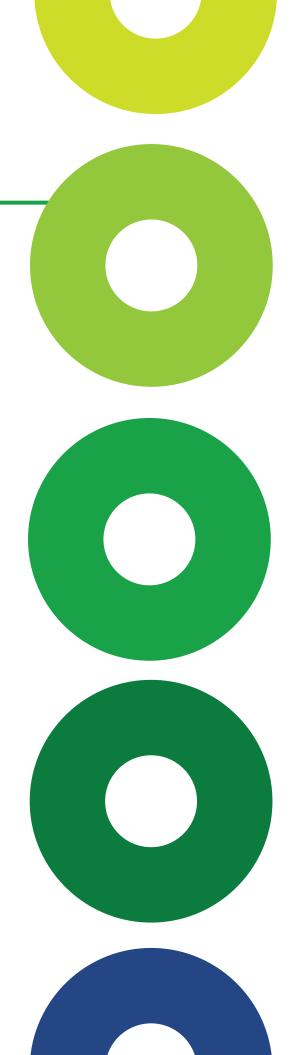


- Select investment lineup
- · Monitor and update investments
- Provide investment reviews
- · Maintain and sign plan document
- Prepare and sign Form 5500
- Process distributions
- Process loans
- · Determine eligibility
- Provide online beneficiary elections
- Deliver required notices
- · Contribution rate management
- Calculate, track vesting
- 1099-R reporting
- Perform annual compliance testing

#### **About Investment Consulting Services**

Investment Consulting Services specializes in providing investment advice to institutional clients and since opening their doors in 2002, they have been providing objective investment advice as a fiduciary. Their philosophy is built on putting clients first and avoiding any and all conflicts of interest, such as indirect compensation.

The mission of Investment Consulting Services is to partner with plan sponsors to develop intuitive defined contribution (DC) retirement plan designs that help reduce fiduciary risk while promoting long-term financial wellness for employees. An unbundled approach provides full flexibility in the selection of service providers and investment options. This paired with a focus on share class appropriateness, fees and performance ensures that your DC plan meets the needs of your organization and employees.



#### Successful long-term client relationships

High-touch service from long-tenured retirement plan specialists and innovative, fiduciary-friendly offerings help Securian Financial stand apart from other retirement plan providers. Satisfaction and retention results illustrate that clients value our approach.

### Securian retirement plans retention 2017–2021

98%	98%	98%	97%
2018	2019	2020	2021

Securian Financial as of December 31, 2021.

Rely on our years of experience*	
Conversion managers	13
Relationship managers	23
Account managers	26
ERISA plan consultants	23
Customer service advocates	5

<sup>\*</sup>Combined average as of 12/1/21



#### Learn more

Contact investment Consulting Services at **1-630-928-1052** to learn how we can support your success with a seamlessly integrated retirement plan program.

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Securian Financial's qualified retirement plan products are offered through a group variable annuity contract issued by Minnesota Life Insurance Company.

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