

Permits PLUS

Published six times per year, Permits Plus aims to provide a concise report on building permit numbers and a timely update on Association advocacy efforts.

FOR YOUR CALENDAR

- + **March 10** Early Registration Deadline for Spring Parade
- + **March 20** Regular Registration Deadline for Spring Parade
- + **March 28** Lunch Session: Workforce Recruitment & Retention
- + **March 29** Building Industry Connect with Moorhead
- + **March 30** HBA Happy Hour at Fargo Glass & Paint Company
- + **April 4** Building Officials Roundtable
- + **May 6-8 and 13-15** Spring Parade of Homes
- + **May 24** Remodelers Council Picnic

Visit the calendar at
hbafm.com to register.

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Our 2022 year-end issue is here!

See page 9 for the popular "Top 5" summary reporting builders who produced the most volume and units across all local jurisdictions in 2022 compared to 2021. Pages 4-8 report all activity across all sectors and 12 local cities.

Did you know: HBA of F-M has a year-end report for purchase by members only?

It includes detail on new home builders' permit activity as well as new housing and commercial permits by value/community. Cost is \$100: call (701) 232-5846 or email info@hbafm.com for details.

CALL TO ACTION: MN House File 2 & Senate File 2

Your HBA of F-M emailed a call to action on these two bills Feb. 14. They relate to paid family and medical leave. Every employer in the state regardless of size is mandated to participate.

"Covered Employment" can include extraterritorial employment outside the state of Minnesota so long as some work is performed in Minnesota and the employer is a Minnesota employer. Both bills are moving through committees in the House and Senate. HF 2 is with the Commerce Finance & Policy Committee and SF 2 is with the Jobs & Economic Development Committee.

HBA of F-M is opposed because:

- Business competition is already difficult in Minnesota. This is especially the case for our region where we are competing with our next door neighbor, North Dakota.
- Small and medium-sized businesses already operate on a tight budget, this will cause them to either relocate or close their business for good.
- With the current workforce climate, it leaves an employer in a difficult situation when an employee is gone for 24 weeks.
- In order to recoup the money spent, builders may have to add it to the cost of a home, thus pricing out even more buyers already challenged to find attainable housing.

CALL TO ACTION continued on page 10

Update on Horace's two-year property tax exemption for new construction

On Jan. 24, the Horace city council addressed the expiration of the two-year property tax exemption. Over 50 residents, Realtors, builders and homeowners showed up for the discussion. Here are the outcomes:

1. The tax exemption will be honored for permits pulled in 2022. This was the first vote the council did, prior to the presentation done by the Fargo Moorhead Area Association of Realtors (FMAAR) and HBA of F-M.
2. The exemption will remain expired for 6 months, and will be reevaluated in July at another Horace city council meeting. The motion passed with three affirmative votes.

What occurred in Horace highlights the need to continue sharing the positive stories that come from utilizing tax exemptions and other economic incentives. The HBA will continue work with FMAAR in the months ahead and will be prepared to address the exemption in June. In the meantime, we encourage you to remain engaged! Thank you to everyone that provided insight, showed their support and presented at the meeting.

There's never been a better time to invest in downtown Fargo.



2
New Projects



300
Residential
Units



5,000+
Residents



21,000+
Employees



**CALL TO LEARN MORE ABOUT
INVESTING IN THE OPPORTUNITY ZONE**

Bill Rothman, CFO, Bill@KilbourneGroup.com, 701-773-5017

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Level with Us in Detroit Lakes, Fergus Falls, and Moorhead.

Registration opens soon!

**HBA of F-M's
BUILDING OFFICIALS ROUNDTABLE**

11:30 a.m. - 1 p.m. April 4

HBA of F-M Office

Virtual and in-person registration will be available.

Cost is \$20 and includes lunch.

Call (701) 232-5846 or visit members.hbafm.com/calendar



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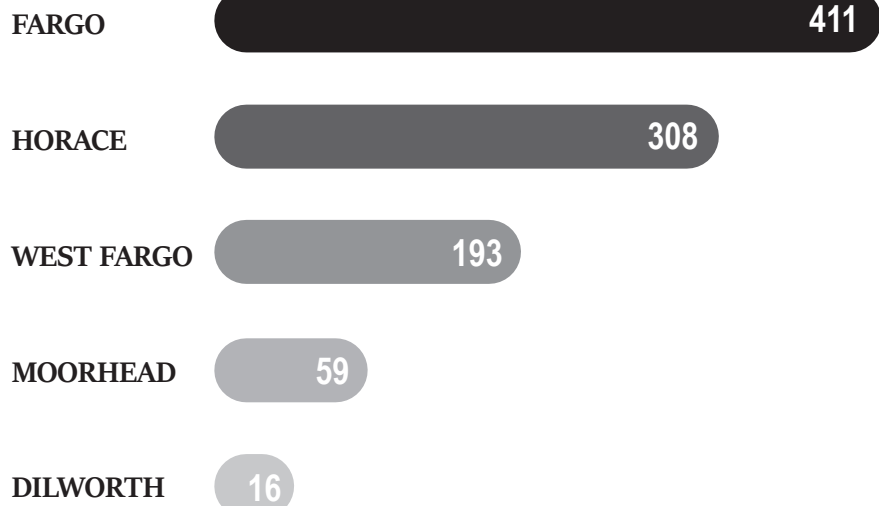
local stats at a GLANCE+

See the next page for detailed year-to-date statistics for the Fargo-Moorhead area and surrounding communities through December 2022.

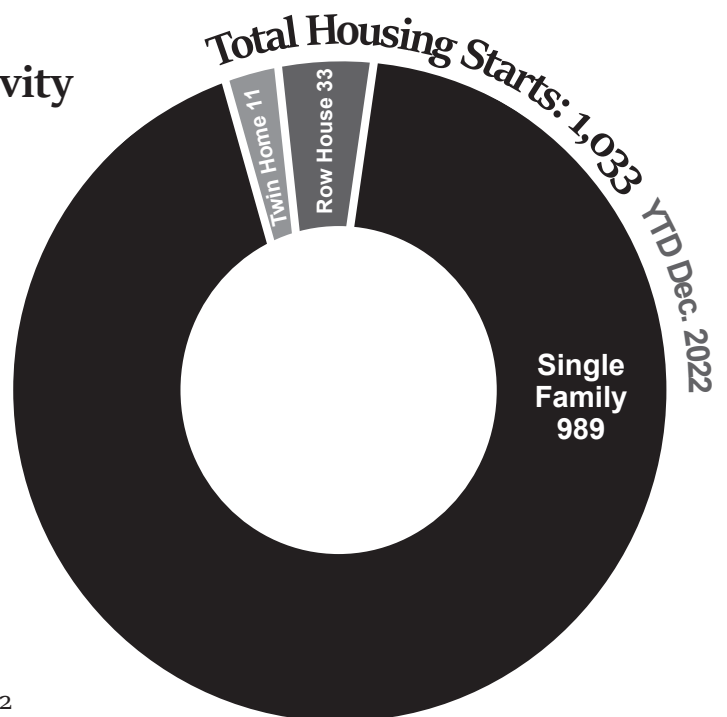
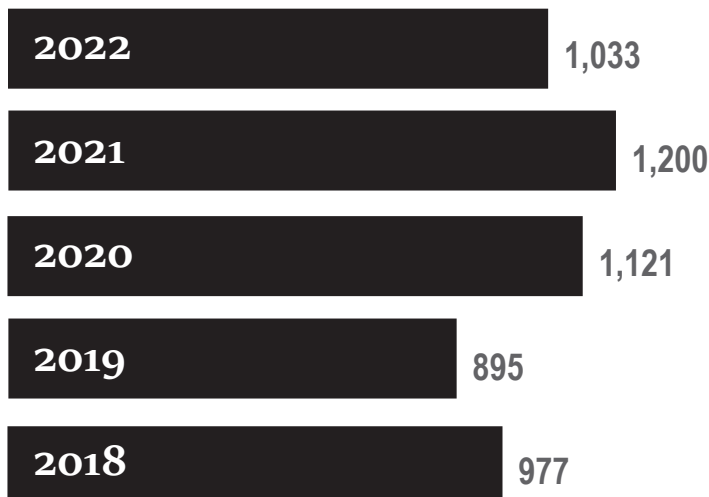
Single
Family
permits
authorized

↓ 12%
compared to
2021

December Top Cities For Housing Permits



F-M & Surrounding Area Housing Activity



Housing Permits Authorized Year-To-Date December 2018 - 2022

Home Builders Association of Fargo-Moorhead
Summary of Building Permits Granted 2022 - Year-to-Date (December)



Each month, Home Builders Association of Fargo-Moorhead contracts with Brady Martz & Associates, P.C., to compile the building permits into a uniform report. It includes a grand total on this page for all jurisdictions, types of construction, valuations and comparisons. On pages 2-5, jurisdictions are broken down into further detail as follows:

- **Primary:** Fargo, Moorhead, West Fargo – Noted in Yellow on Page 2
- **Bordering:** Dilworth, Horace – Noted in Blue on Page 3
- **Neighboring:** Barnesville, Casselton, Harwood, Hawley, Kindred, Mapleton, Oxbow – Noted in Green on Pages 4 and 5

All Jurisdictions

| | 2018 | | | 2019 | | | 2020 | | | 2021 | | | 2022 | | | % Difference 21-22 | | 5-Yr Avg | | |
|----------------------|-------------|-------|----------------------|-------------|-------|----------------------|--------------|-------|------------------------|--------------|-------|------------------------|--------------|-------|------------------------|--------------------|------------|--------------|-------|------------------------|
| | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Value | Permits | Units | Value |
| GRAND TOTAL | 977 | | \$237,481,041 | 895 | | \$216,733,398 | 1,121 | | \$306,765,680 | 1,200 | | \$369,702,550 | 1,033 | | \$336,662,569 | -14% | -9% | 1,045 | | \$293,469,048 |
| Total Housing Starts | 977 | | \$237,481,041 | 895 | | \$216,733,398 | 1,121 | | \$306,765,680 | 1,200 | | \$369,702,550 | 1,033 | | \$336,662,569 | -14% | -9% | 1,045 | | \$293,469,048 |
| Single Family | 893 | | \$220,501,246 | 753 | | \$189,855,712 | 1020 | | \$286,498,442 | 1128 | | \$345,290,401 | 989 | | \$322,904,382 | -12% | -6% | 957 | | \$273,010,037 |
| Twin Home | 73 | | \$14,179,800 | 88 | | \$15,592,000 | 47 | | \$10,812,890 | 46 | | \$10,666,860 | 11 | | \$3,187,080 | -76% | -70% | 53 | | \$10,887,726 |
| Row / Town House | 11 | 11 | \$2,799,995 | 54 | 54 | \$11,285,686 | 54 | 54 | \$9,454,348 | 26 | 26 | \$13,745,289 | 33 | 33 | \$10,571,107 | 27% | -23% | 36 | 36 | \$9,571,285 |
| Duplex | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Multi-Family | 37 | 1238 | \$135,764,578 | 8 | 571 | \$78,971,480 | 25 | 1123 | \$127,020,603 | 18 | 1247 | \$177,477,270 | 26 | 1370 | \$195,941,409 | 44% | 10% | 23 | 1110 | \$143,035,068 |
| New Commercial | 122 | | \$164,912,653 | 115 | | \$164,457,889 | 126 | | \$207,841,952 | 167 | | \$303,155,486 | 194 | | \$338,367,580 | 16% | 12% | 145 | | \$235,747,112 |
| Residential Remodel | 1947 | | \$31,914,637 | 1818 | | \$28,976,789 | 1982 | | \$31,267,040 | 1957 | | \$34,540,855 | 1708 | | \$35,124,713 | -13% | 2% | 1882 | | \$32,364,807 |
| Commercial Remodel | 555 | | \$157,089,343 | 608 | | \$145,505,610 | 545 | | \$207,024,707 | 626 | | \$292,182,476 | 527 | | \$224,610,354 | -16% | -23% | 572 | | \$205,282,498 |
| Public | 36 | | \$61,911,198 | 66 | | \$65,286,859 | 63 | | \$196,298,516 | 44 | | \$100,620,350 | 51 | | \$162,447,234 | 16% | 61% | 52 | | \$117,312,831 |
| Miscellaneous | 557 | | \$49,995,351 | 367 | | \$20,111,164 | 556 | | \$55,946,666 | 487 | | \$62,954,505 | 446 | | \$69,940,601 | -8% | 11% | 483 | | \$51,789,657 |
| Total | 4231 | | \$839,068,801 | 3877 | | \$720,043,189 | 4418 | | \$1,132,165,164 | 4499 | | \$1,340,633,492 | 3985 | | \$1,363,094,461 | -11% | 2% | 4202 | | \$1,079,001,021 |

The HBA of F-M has additional year-end reports available for purchase by members only.

They include detail on new home builders' permit activity, new housing and commercial permits by value and community. Cost is \$100.

Contact (701) 232-5846 or info@hbafm.com for details.

The HBA of F-M nurtures a thriving, innovative, and diverse housing industry in our community. It is a non-profit trade association of just under 750 members that has been in existence since 1956.

Home Builders Association of Fargo-Moorhead
Summary of Building Permits Granted 2022 - Year-to-Date (December)
Page 2

Primary Communities

| | 2018 | | | 2019 | | | 2020 | | | 2021 | | | 2022 | | | % Difference 21-22 | | 5-Yr Avg | | |
|-----------------------------|--------------|-------|----------------------|--------------|-------|----------------------|--------------|-------|------------------------|--------------|-------|------------------------|--------------|-------|------------------------|--------------------|-------------|--------------|-------|----------------------|
| FARGO, ND | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Value | Permits | Units | Value |
| Total Housing Starts | 313 | | \$81,838,949 | 312 | | \$76,979,647 | 449 | | \$120,313,845 | 429 | | \$126,870,474 | 411 | | \$123,127,791 | -4% | -3% | 383 | | \$105,826,141 |
| Single Family | 278 | | \$73,167,154 | 268 | | \$68,393,961 | 383 | | \$108,319,447 | 382 | | \$116,310,474 | 379 | | \$116,180,764 | -1% | - | 338 | | \$96,474,360 |
| Twin Home | 24 | | \$5,871,800 | 4 | | \$520,000 | 12 | | \$2,540,050 | 28 | | \$6,420,000 | 4 | | \$730,000 | -86% | -89% | 14 | | \$3,216,370 |
| Row / Town House | 11 | 11 | \$2,799,995 | 40 | 40 | \$8,065,686 | 54 | 54 | \$9,454,348 | 19 | 19 | \$4,140,000 | 28 | 28 | \$6,217,027 | 47% | 50% | 30 | 30 | \$6,135,411 |
| Duplex | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Multi-Family | 26 | 914 | \$92,097,293 | 2 | 172 | \$19,400,000 | 16 | 1019 | \$114,873,603 | 12 | 839 | \$135,623,645 | 18 | 996 | \$131,808,941 | 50% | -3% | 15 | 788 | \$98,760,696 |
| New Commercial | 63 | | \$119,031,408 | 56 | | \$116,258,978 | 64 | | \$138,056,323 | 72 | | \$183,707,092 | 134 | | \$238,133,886 | 86% | 30% | 78 | | \$159,037,537 |
| Residential Remodel | 1003 | | \$18,663,231 | 857 | | \$14,966,215 | 932 | | \$16,696,311 | 908 | | \$18,086,194 | 729 | | \$17,442,577 | -20% | -4% | 886 | | \$17,170,906 |
| Commercial Remodel | 397 | | \$109,059,319 | 425 | | \$98,295,291 | 362 | | \$147,826,843 | 427 | | \$165,521,076 | 375 | | \$147,216,113 | -12% | -11% | 397 | | \$133,583,728 |
| Public | 26 | | \$50,519,819 | 42 | | \$26,757,126 | 44 | | \$140,597,167 | 35 | | \$85,589,200 | 42 | | \$140,864,639 | 20% | 65% | 38 | | \$88,865,590 |
| Miscellaneous | 307 | | \$43,934,865 | 136 | | \$9,335,232 | 291 | | \$49,226,990 | 265 | | \$55,999,211 | 225 | | \$57,312,106 | -15% | 2% | 245 | | \$43,161,681 |
| Total | 2135 | | \$515,144,884 | 1830 | | \$361,992,489 | 2158 | | \$727,591,082 | 2148 | | \$771,396,892 | 1934 | | \$855,906,053 | -10% | 11% | 2041 | | \$646,406,280 |
| MOORHEAD, MN | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 135 | | \$27,385,287 | 125 | | \$23,904,849 | 129 | | \$28,356,447 | 108 | | \$27,276,750 | 59 | | \$16,637,449 | -45% | -39% | 111 | | \$24,712,156 |
| Single Family | 122 | | \$25,040,287 | 117 | | \$22,418,849 | 120 | | \$26,676,547 | 104 | | \$26,476,750 | 59 | | \$16,637,449 | -43% | -37% | 104 | | \$23,449,976 |
| Twin Home | 13 | | \$2,345,000 | 8 | | \$1,486,000 | 9 | | \$1,679,900 | 4 | | \$800,000 | - | | - | -100% | -100% | 7 | | \$1,262,180 |
| Row / Town House | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Duplex | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Multi-Family | 7 | 185 | \$19,250,000 | 3 | 81 | \$11,081,823 | 4 | 69 | \$7,422,000 | 2 | 176 | \$22,583,625 | 2 | 139 | \$21,434,073 | - | -5% | 4 | 130 | \$16,354,304 |
| New Commercial | 16 | | \$9,151,660 | 20 | | \$11,693,761 | 13 | | \$24,521,938 | 17 | | \$34,241,837 | 17 | | \$17,310,822 | - | -49% | 17 | | \$19,384,004 |
| Residential Remodel | 446 | | \$4,692,161 | 464 | | \$4,920,833 | 507 | | \$4,790,397 | 493 | | \$5,891,948 | 451 | | \$6,123,159 | -9% | 4% | 472 | | \$5,283,700 |
| Commercial Remodel | 90 | | \$31,672,616 | 96 | | \$26,020,058 | 96 | | \$32,010,313 | 94 | | \$103,679,883 | 73 | | \$50,684,021 | -22% | -51% | 90 | | \$48,813,378 |
| Public | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Miscellaneous | 54 | | \$379,997 | 49 | | \$318,244 | 37 | | \$455,651 | 36 | | \$396,500 | 22 | | \$400,508 | -39% | 1% | 40 | | \$390,180 |
| Total | 748 | | \$92,531,721 | 757 | | \$77,939,568 | 786 | | \$97,556,746 | 750 | | \$194,070,543 | 624 | | \$112,590,032 | -17% | -42% | 733 | | \$114,937,722 |
| WEST FARGO, ND | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 385 | | \$85,344,076 | 312 | | \$74,719,705 | 374 | | \$103,677,956 | 288 | | \$101,101,356 | 193 | | \$74,675,806 | -33% | -26% | 310 | | \$87,903,780 |
| Single Family | 355 | | \$80,503,076 | 228 | | \$58,893,705 | 352 | | \$97,685,016 | 279 | | \$92,380,319 | 193 | | \$74,675,806 | -31% | -19% | 281 | | \$80,827,584 |
| Twin Home | 30 | | \$4,841,000 | 70 | | \$12,606,000 | 22 | | \$5,992,940 | 4 | | \$837,500 | - | | - | -100% | -100% | 25 | | \$4,855,488 |
| Row / Town House | - | - | - | 14 | 14 | \$3,220,000 | - | - | - | 5 | 5 | \$7,883,537 | - | - | - | -100% | -100% | 4 | 4 | \$2,220,707 |
| Duplex | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Multi-Family | 4 | 139 | \$24,417,285 | 3 | 318 | \$48,489,657 | 5 | 35 | \$4,725,000 | 2 | 124 | \$9,970,000 | 1 | 55 | \$14,000,000 | -50% | 40% | 3 | 134 | \$20,320,388 |
| New Commercial | 29 | | \$30,533,552 | 28 | | \$32,527,950 | 24 | | \$34,425,315 | 50 | | \$69,928,919 | 17 | | \$28,203,290 | -66% | -60% | 30 | | \$39,123,805 |
| Residential Remodel | 351 | | \$5,452,471 | 317 | | \$4,424,459 | 342 | | \$6,117,282 | 342 | | \$7,161,153 | 292 | | \$7,088,850 | -15% | -1% | 329 | | \$6,048,843 |
| Commercial Remodel | 52 | | \$14,125,043 | 68 | | \$16,756,385 | 69 | | \$21,444,947 | 70 | | \$14,873,207 | 58 | | \$19,572,317 | -17% | 32% | 63 | | \$17,354,380 |
| Public | 8 | | \$10,136,186 | 12 | | \$2,880,990 | 5 | | \$2,738,142 | 6 | | \$8,140,950 | 8 | | \$21,482,595 | 33% | 164% | 8 | | \$9,075,773 |
| Miscellaneous | 65 | | \$2,956,340 | 71 | | \$9,307,008 | 81 | | \$3,508,471 | 41 | | \$3,580,931 | 63 | | \$2,323,547 | 54% | -35% | 64 | | \$4,335,259 |
| Total | 894 | | \$172,964,953 | 811 | | \$189,106,154 | 900 | | \$176,637,113 | 799 | | \$214,756,516 | 632 | | \$167,346,405 | -21% | -22% | 807 | | \$184,162,228 |
| TOTAL - Primary | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 833 | | \$194,568,312 | 749 | | \$175,604,201 | 952 | | \$252,348,248 | 825 | | \$255,248,580 | 663 | | \$214,441,046 | -20% | -16% | 804 | | \$218,442,077 |
| Single Family | 755 | | \$178,710,517 | 613 | | \$149,706,515 | 855 | | \$232,681,010 | 765 | | \$235,167,543 | 631 | | \$207,494,019 | -18% | -12% | 724 | | \$200,751,921 |
| Twin Home | 67 | | \$13,057,800 | 82 | | \$14,612,000 | 43 | | \$10,212,890 | 36 | | \$8,057,500 | 4 | | \$730,000 | -89% | -91% | 46 | | \$9,334,038 |
| Row / Town House | 11 | 11 | \$2,799,995 | 54 | 54 | \$11,285,686 | 54 | 54 | \$9,454,348 | 24 | 24 | \$12,023,537 | 28 | 28 | \$6,217,027 | 17% | -48% | 34 | 34 | \$8,356,119 |
| Duplex | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Multi-Family | 37 | 1238 | \$135,764,578 | 8 | 571 | \$78,971,480 | 25 | 1123 | \$127,020,603 | 16 | 1139 | \$168,177,270 | 21 | 1190 | \$167,243,014 | 31% | -1% | 21 | 1052 | \$135,435,389 |
| New Commercial | 108 | | \$158,716,620 | 104 | | \$160,480,689 | 101 | | \$197,003,576 | 139 | | \$287,877,848 | 168 | | \$283,647,998 | 21% | -1% | 124 | | \$217,545,346 |
| Residential Remodel | 1800 | | \$28,807,863 | 1638 | | \$24,311,507 | 1781 | | \$27,603,990 | 1743 | | \$31,139,295 | 1472 | | \$30,654,586 | -16% | -2% | 1687 | | \$28,503,448 |
| Commercial Remodel | 539 | | \$154,856,978 | 589 | | \$141,071,734 | 527 | | \$201,282,103 | 591 | | \$284,074,166 | 506 | | \$217,472,451 | -14% | -23% | 550 | | \$199,751,486 |
| Public | 34 | | \$60,656,005 | 54 | | \$29,638,116 | 49 | | \$143,335,309 | 41 | | \$93,730,150 | 50 | | \$162,347,234 | 22% | 73% | 46 | | \$97,941,363 |
| Miscellaneous | 426 | | \$47,271,202 | 256 | | \$18,960,484 | 409 | | \$53,191,112 | 342 | | \$59,976,642 | 310 | | \$60,036,161 | -9% | - | 349 | | \$47,887,120 |
| Total | 3,777 | | \$780,641,558 | 3,398 | | \$629,038,211 | 3,844 | | \$1,001,784,941 | 3,697 | | \$1,180,223,951 | 3,190 | | \$1,135,842,490 | -14% | -4% | 3,581 | | \$945,506,230 |

No assurance is provided. Permit information reported here may have changed.
For the most current permit information, please contact the individual cities.

BradyMartz

Home Builders Association of Fargo-Moorhead
Summary of Building Permits Granted 2022 - Year-to-Date (December)
Page 3

Bordering Communities

| | 2018 | | | 2019 | | | 2020 | | | 2021 | | | 2022 | | | % Difference 21-22 | | 5-Yr Avg | | |
|-----------------------------|------------|-------|---------------------|------------|-------|---------------------|------------|-------|---------------------|------------|-------|----------------------|------------|-------|----------------------|--------------------|-------|------------|-------|---------------------|
| | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Value | Permits | Units | Value |
| DILWORTH, MN | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 15 | | \$4,246,000 | 19 | | \$4,450,502 | 17 | | \$5,266,824 | 16 | | \$5,392,000 | 16 | | \$4,974,800 | - | -8% | 17 | | \$4,866,025 |
| Single Family | 15 | | \$4,246,000 | 19 | | \$4,450,502 | 17 | | \$5,266,824 | 16 | | \$5,392,000 | 16 | | \$4,974,800 | - | -8% | 17 | | \$4,866,025 |
| Twin Home | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | 1 | 72 | \$5,700,000 | - | | - | -100% | -100% | - | 14 | \$1,140,000 |
| New Commercial | 2 | | \$2,900,000 | 2 | | \$1,055,000 | 1 | | \$1,075,000 | 4 | | \$3,186,900 | - | | - | -100% | -100% | 2 | | \$1,643,380 |
| Residential Remodel | 30 | | \$301,359 | 31 | | \$258,429 | 27 | | \$298,637 | 33 | | \$533,052 | 22 | | \$368,344 | -33% | -31% | 29 | | \$351,964 |
| Commercial Remodel | 5 | | \$505,315 | 4 | | \$51,386 | 2 | | \$165,000 | 9 | | \$300,625 | 5 | | \$530,819 | -44% | 77% | 5 | | \$310,629 |
| Public | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Miscellaneous | 18 | | \$527,000 | 21 | | \$164,298 | 32 | | \$133,836 | 22 | | \$463,226 | 22 | | \$232,462 | - | -50% | 23 | | \$304,164 |
| Total | 70 | | \$8,479,674 | 77 | | \$5,979,615 | 79 | | \$6,939,297 | 85 | | \$15,575,803 | 65 | | \$6,106,426 | -24% | -61% | 76 | | \$8,616,163 |
| HORACE, ND | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 50 | | \$13,538,825 | 71 | | \$19,495,690 | 86 | | \$25,670,124 | 293 | | \$86,152,594 | 308 | | \$93,560,386 | 5% | 9% | 161 | | \$47,683,524 |
| Single Family | 50 | | \$13,538,825 | 71 | | \$19,495,690 | 86 | | \$25,670,124 | 283 | | \$82,227,310 | 299 | | \$87,439,226 | 6% | - | 158 | | \$45,674,235 |
| Twin Home | - | | - | - | | - | - | | - | 8 | | \$2,203,532 | 4 | | \$1,767,080 | -50% | -20% | 2 | | \$794,122 |
| Row / Town House | - | | - | - | | - | - | | - | 2 | 2 | \$1,721,752 | 5 | 5 | \$4,354,080 | 150% | 153% | 1 | 1 | \$1,215,166 |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | - | | - | 5 | 180 | \$28,698,395 | - | - | 1 | 36 | \$5,739,679 |
| New Commercial | 2 | | \$300,000 | 1 | | \$750,000 | 14 | | \$5,088,195 | 12 | | \$7,142,095 | 12 | | \$17,017,248 | - | 138% | 8 | | \$6,059,508 |
| Residential Remodel | 21 | | \$871,300 | 26 | | \$1,509,385 | 68 | | \$1,471,346 | 112 | | \$995,155 | 143 | | \$2,168,938 | 28% | 118% | 74 | | \$1,403,225 |
| Commercial Remodel | - | | - | 1 | | \$55,000 | 1 | | \$300,000 | 6 | | \$1,338,000 | 4 | | \$271,000 | -33% | -80% | 2 | | \$392,800 |
| Public | - | | - | 2 | | \$29,607,211 | 9 | | \$47,796,983 | 2 | | \$6,520,200 | - | | - | -100% | -100% | 3 | | \$16,784,879 |
| Miscellaneous | 16 | | \$892,300 | 22 | | \$539,226 | 27 | | \$1,228,193 | 34 | | \$1,439,126 | 29 | | \$8,340,672 | -15% | 480% | 26 | | \$2,487,903 |
| Total | 89 | | \$15,602,425 | 123 | | \$51,956,512 | 205 | | \$81,554,841 | 459 | | \$103,587,170 | 501 | | \$150,056,639 | 9% | 45% | 275 | | \$80,551,517 |
| TOTAL - Bordering | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 65 | | \$17,784,825 | 90 | | \$23,946,192 | 103 | | \$30,936,948 | 309 | | \$91,544,594 | 324 | | \$98,535,186 | 5% | 8% | 177 | | \$52,549,549 |
| Single Family | 65 | | \$17,784,825 | 90 | | \$23,946,192 | 103 | | \$30,936,948 | 299 | | \$87,619,310 | 315 | | \$92,414,026 | 5% | 5% | 174 | | \$50,540,260 |
| Twin Home | - | | - | - | | - | - | | - | 8 | | \$2,203,532 | 4 | | \$1,767,080 | -50% | -20% | 2 | | \$794,122 |
| Row / Town House | - | | - | - | | - | - | | - | 2 | 2 | \$1,721,752 | 5 | 5 | \$4,354,080 | 150% | 153% | 1 | 1 | \$1,215,166 |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | 1 | 72 | \$5,700,000 | 5 | 180 | \$28,698,395 | 400% | 403% | 1 | 50 | \$6,879,679 |
| New Commercial | 4 | | \$3,200,000 | 3 | | \$1,805,000 | 15 | | \$6,163,195 | 16 | | \$10,328,995 | 12 | | \$17,017,248 | -25% | 65% | 10 | | \$7,702,888 |
| Residential Remodel | 51 | | \$1,172,659 | 57 | | \$1,767,814 | 95 | | \$1,769,983 | 145 | | \$1,528,207 | 165 | | \$2,537,282 | 14% | 66% | 103 | | \$1,755,189 |
| Commercial Remodel | 5 | | \$505,315 | 5 | | \$106,386 | 3 | | \$465,000 | 15 | | \$1,638,625 | 9 | | \$801,819 | -40% | -51% | 7 | | \$703,429 |
| Public | - | | - | 2 | | \$29,607,211 | 9 | | \$47,796,983 | 2 | | \$6,520,200 | - | | - | -100% | -100% | 3 | | \$16,784,879 |
| Miscellaneous | 34 | | \$1,419,300 | 43 | | \$703,524 | 59 | | \$1,362,029 | 56 | | \$1,902,352 | 51 | | \$8,573,134 | -9% | 351% | 49 | | \$2,792,068 |
| Total | 159 | | \$24,082,099 | 200 | | \$57,936,127 | 284 | | \$88,494,138 | 544 | | \$119,162,973 | 566 | | \$156,163,065 | 4% | 31% | 349 | | \$89,167,680 |

No assurance is provided. Permit information reported here may have changed.
For the most current permit information, please contact the individual cities.

Home Builders Association of Fargo-Moorhead
Summary of Building Permits Granted 2022 - Year-to-Date (December)
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Neighboring Communities

| | 2018 | | | 2019 | | | 2020 | | | 2021 | | | 2022 | | | % Difference 21-22 | | 5-Yr Avg | | |
|-----------------------------|------------|-------|--------------------|------------|-------|--------------------|------------|-------|--------------------|-----------|-------|--------------------|-----------|-------|---------------------|--------------------|--------------|------------|-------|--------------------|
| BARNESVILLE, MN | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Value | Permits | Units | Value |
| Total Housing Starts | 11 | | \$1,810,757 | 10 | | \$2,055,000 | 12 | | \$2,799,000 | 15 | | \$4,236,500 | 5 | | \$1,975,000 | -67% | -53% | 10 | | \$2,575,251 |
| Single Family | 11 | | \$1,810,757 | 10 | | \$2,055,000 | 12 | | \$2,799,000 | 15 | | \$4,236,500 | 4 | | \$1,725,000 | -73% | -59% | 10 | | \$2,525,251 |
| Twin Home | - | | - | - | | - | - | | - | - | | - | 1 | | \$250,000 | - | - | - | | \$50,000 |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| New Commercial | 3 | | \$253,108 | 3 | | \$326,200 | 1 | | \$70,000 | 4 | | \$1,129,306 | 3 | | \$2,518,529 | -25% | 123% | 3 | | \$859,429 |
| Residential Remodel | 32 | | \$568,945 | 65 | | \$1,296,701 | 48 | | \$616,813 | 25 | | \$384,299 | 39 | | \$809,993 | 56% | 111% | 42 | | \$735,350 |
| Commercial Remodel | 2 | | \$1,062,000 | 8 | | \$325,990 | 2 | | \$51,500 | 4 | | \$284,500 | 1 | | \$10,000 | -75% | -96% | 3 | | \$346,798 |
| Public | 2 | | \$1,255,193 | 4 | | \$154,700 | 1 | | \$17,000 | - | | - | 1 | | \$100,000 | - | - | 2 | | \$305,379 |
| Miscellaneous | 72 | | \$723,574 | 41 | | \$152,256 | 51 | | \$787,040 | 49 | | \$293,580 | 45 | | \$248,928 | -8% | -15% | 52 | | \$441,076 |
| Total | 122 | | \$5,673,577 | 131 | | \$4,310,847 | 115 | | \$4,341,353 | 97 | | \$6,328,185 | 94 | | \$5,662,450 | -3% | -11% | 112 | | \$5,263,282 |
| CASSELTON, ND | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 7 | | \$2,643,000 | 4 | | \$1,172,885 | 2 | | \$351,915 | 6 | | \$2,020,486 | 10 | | \$5,060,900 | 67% | 150% | 5 | | \$2,249,837 |
| Single Family | 5 | | \$2,273,000 | 4 | | \$1,172,885 | 2 | | \$351,915 | 6 | | \$2,020,486 | 10 | | \$5,060,900 | 67% | 150% | 5 | | \$2,175,837 |
| Twin Home | 2 | | \$370,000 | - | | - | - | | - | - | | - | - | | - | - | - | - | | \$74,000 |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| New Commercial | 3 | | \$1,712,925 | - | | - | 6 | | \$3,535,181 | 2 | | \$255,000 | 5 | | \$7,396,427 | 150% | 2801% | 3 | | \$2,579,907 |
| Residential Remodel | 16 | | \$414,600 | 18 | | \$488,050 | 12 | | \$207,058 | 14 | | \$369,000 | 13 | | \$533,486 | -7% | 45% | 15 | | \$402,439 |
| Commercial Remodel | 4 | | \$385,300 | 4 | | \$2,736,500 | 7 | | \$4,608,244 | 9 | | \$3,735,805 | 7 | | \$2,937,084 | -22% | -21% | 6 | | \$2,880,587 |
| Public | - | | - | 2 | | \$2,417,000 | 1 | | \$275,000 | - | | - | - | | - | - | - | 1 | | \$538,400 |
| Miscellaneous | - | | - | 3 | | \$8,000 | 13 | | \$348,785 | 14 | | \$399,500 | 16 | | \$555,870 | 14% | 39% | 9 | | \$262,431 |
| Total | 30 | | \$5,155,825 | 31 | | \$6,822,435 | 41 | | \$9,326,183 | 45 | | \$6,779,791 | 51 | | \$16,483,767 | 13% | 143% | 40 | | \$8,913,600 |
| HARWOOD, ND | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 6 | | \$1,604,000 | - | | - | - | | - | - | | - | - | | - | - | - | 1 | | \$320,800 |
| Single Family | 6 | | \$1,604,000 | - | | - | - | | - | - | | - | - | | - | - | - | 1 | | \$320,800 |
| Twin Home | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| New Commercial | - | | - | 1 | | \$100,000 | - | | - | - | | - | - | | - | - | - | - | | \$20,000 |
| Residential Remodel | 10 | | \$108,500 | 4 | | \$113,000 | 1 | | \$75,000 | 1 | | \$6,768 | - | | - | -100% | -100% | 3 | | \$60,654 |
| Commercial Remodel | - | | - | - | | - | - | | - | 2 | | \$2,212,380 | - | | - | -100% | -100% | - | | \$442,476 |
| Public | - | | - | 1 | | \$3,134,610 | - | | - | - | | - | - | | - | - | - | - | | \$626,922 |
| Miscellaneous | 2 | | \$30,000 | 7 | | \$102,000 | 1 | | \$37,000 | 1 | | \$65,150 | - | | - | -100% | -100% | 2 | | \$46,830 |
| Total | 18 | | \$1,742,500 | 13 | | \$3,449,610 | 2 | | \$112,000 | 4 | | \$2,284,298 | - | | - | -100% | -100% | 6 | | \$1,517,682 |
| HAWLEY, MN | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 6 | | \$1,547,900 | 7 | | \$1,865,000 | 6 | | \$1,952,000 | 2 | | \$610,000 | 2 | | \$560,000 | - | -8% | 5 | | \$1,306,980 |
| Single Family | 6 | | \$1,547,900 | 7 | | \$1,865,000 | 6 | | \$1,952,000 | 2 | | \$610,000 | 2 | | \$560,000 | - | -8% | 5 | | \$1,306,980 |
| Twin Home | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | 1 | 36 | \$3,600,000 | - | | - | -100% | -100% | - | 7 | \$720,000 |
| New Commercial | - | | - | 1 | | \$800,000 | - | | - | 1 | | \$1,500,000 | 1 | | \$986,000 | - | -34% | 1 | | \$657,200 |
| Residential Remodel | 1 | | \$4,000 | 1 | | \$210,000 | 1 | | \$67,340 | - | | - | - | | - | - | - | 1 | | \$56,268 |
| Commercial Remodel | 2 | | \$132,000 | - | | - | 1 | | \$361,860 | - | | - | - | | - | - | - | 1 | | \$98,772 |
| Public | - | | - | - | | - | 2 | | \$4,809,224 | 1 | | \$370,000 | - | | - | -100% | -100% | 1 | | \$1,035,845 |
| Miscellaneous | 19 | | \$244,275 | 11 | | \$76,700 | 18 | | \$114,700 | 10 | | \$72,000 | 6 | | \$47,500 | -40% | -34% | 13 | | \$111,035 |
| Total | 28 | | \$1,928,175 | 20 | | \$2,951,700 | 28 | | \$7,305,124 | 15 | | \$6,152,000 | 9 | | \$1,593,500 | -40% | -74% | 21 | | \$3,986,100 |

Home Builders Association of Fargo-Moorhead
Summary of Building Permits Granted 2022 - Year-to-Date (December)
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Neighboring Communities

| | 2018 | | | 2019 | | | 2020 | | | 2021 | | | 2022 | | | % Difference 21-22 | | 5-Yr Avg | | |
|-----------------------------|------------|-------|---------------------|------------|-------|---------------------|------------|-------|---------------------|------------|-------|---------------------|------------|-------|---------------------|--------------------|-------------|------------|-------|---------------------|
| | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Units | Value | Permits | Value | Permits | Units | Value |
| KINDRED, ND | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 10 | | \$3,211,956 | 10 | | \$2,670,525 | 14 | | \$3,786,446 | 15 | | \$5,904,340 | 11 | | \$5,421,000 | -27% | -8% | 12 | | \$4,198,853 |
| Single Family | 10 | | \$3,211,956 | 8 | | \$2,270,525 | 10 | | \$3,186,446 | 15 | | \$5,904,340 | 11 | | \$5,421,000 | -27% | -8% | 11 | | \$3,998,853 |
| Twin Home | - | | - | 2 | | \$400,000 | 4 | | \$600,000 | - | | - | - | | - | - | - | 1 | | \$200,000 |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| New Commercial | - | | - | - | | - | 2 | | \$270,000 | - | | - | 1 | | \$20,533,000 | - | - | 1 | | \$4,160,600 |
| Residential Remodel | 11 | | \$144,049 | 14 | | \$334,200 | 17 | | \$384,457 | 11 | | \$313,015 | 7 | | \$118,500 | -36% | -62% | 12 | | \$258,844 |
| Commercial Remodel | 1 | | \$32,750 | - | | - | 3 | | \$226,000 | 1 | | \$15,000 | 1 | | \$3,228,000 | - | 21420% | 1 | | \$700,350 |
| Public | - | | - | 3 | | \$335,222 | 1 | | \$65,000 | - | | - | - | | - | - | - | 1 | | \$80,044 |
| Miscellaneous | 1 | | \$3,000 | 4 | | \$96,700 | 3 | | \$88,500 | 10 | | \$67,650 | 9 | | \$288,850 | -10% | 327% | 5 | | \$108,940 |
| Total | 23 | | \$3,391,755 | 31 | | \$3,436,647 | 40 | | \$4,820,403 | 37 | | \$6,300,005 | 29 | | \$29,589,350 | -22% | 370% | 32 | | \$9,507,632 |
| MAPLETON, ND | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 26 | | \$7,086,934 | 17 | | \$4,406,595 | 17 | | \$4,935,505 | 21 | | \$5,653,050 | 15 | | \$7,071,437 | -29% | 25% | 19 | | \$5,830,704 |
| Single Family | 22 | | \$6,334,934 | 13 | | \$3,826,595 | 17 | | \$4,935,505 | 19 | | \$5,247,222 | 13 | | \$6,631,437 | -32% | 26% | 17 | | \$5,395,139 |
| Twin Home | 4 | | \$752,000 | 4 | | \$580,000 | - | | - | 2 | | \$405,828 | 2 | | \$440,000 | - | 8% | 2 | | \$435,566 |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| New Commercial | 2 | | \$680,000 | 1 | | \$44,000 | 1 | | \$800,000 | 5 | | \$2,064,337 | 4 | | \$6,268,378 | -20% | 204% | 3 | | \$1,971,343 |
| Residential Remodel | 25 | | \$634,020 | 17 | | \$393,100 | 17 | | \$349,499 | 12 | | \$174,271 | 8 | | \$352,623 | -33% | 102% | 16 | | \$380,703 |
| Commercial Remodel | 2 | | \$115,000 | 2 | | \$1,265,000 | 2 | | \$30,000 | 4 | | \$222,000 | 3 | | \$161,000 | -25% | -27% | 3 | | \$358,600 |
| Public | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Miscellaneous | 3 | | \$304,000 | 2 | | \$11,500 | 2 | | \$17,500 | 5 | | \$177,631 | 7 | | \$50,158 | 40% | -72% | 4 | | \$112,158 |
| Total | 58 | | \$8,819,954 | 39 | | \$6,120,195 | 39 | | \$6,132,504 | 47 | | \$8,291,289 | 37 | | \$13,903,596 | -21% | 68% | 45 | | \$8,653,508 |
| OXBOW, ND | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 13 | | \$7,223,357 | 8 | | \$5,013,000 | 15 | | \$9,655,618 | 7 | | \$4,485,000 | 3 | | \$3,598,000 | -57% | -20% | 9 | | \$5,994,995 |
| Single Family | 13 | | \$7,223,357 | 8 | | \$5,013,000 | 15 | | \$9,655,618 | 7 | | \$4,485,000 | 3 | | \$3,598,000 | -57% | -20% | 9 | | \$5,994,995 |
| Twin Home | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| New Commercial | 2 | | \$350,000 | 2 | | \$902,000 | - | | - | - | | - | - | | - | - | - | 1 | | \$250,400 |
| Residential Remodel | 1 | | \$60,001 | 4 | | \$62,417 | 10 | | \$192,900 | 6 | | \$626,000 | 4 | | \$118,243 | -33% | -81% | 5 | | \$211,912 |
| Commercial Remodel | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Public | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Miscellaneous | - | | - | - | | - | - | | - | - | | - | 2 | | \$140,000 | - | - | - | | \$28,000 |
| Total | 16 | | \$7,633,358 | 14 | | \$5,977,417 | 25 | | \$9,848,518 | 13 | | \$5,111,000 | 9 | | \$3,856,243 | -31% | -25% | 15 | | \$6,485,307 |
| TOTAL - Neighboring | | | | | | | | | | | | | | | | | | | | |
| Total Housing Starts | 79 | | \$25,127,904 | 56 | | \$17,183,005 | 66 | | \$23,480,484 | 66 | | \$22,909,376 | 46 | | \$23,686,337 | -30% | 3% | 62 | | \$22,477,421 |
| Single Family | 73 | | \$24,005,904 | 50 | | \$16,203,005 | 62 | | \$22,880,484 | 64 | | \$22,503,548 | 43 | | \$22,996,337 | -33% | 2% | 58 | | \$21,717,856 |
| Twin Home | 6 | | \$1,122,000 | 6 | | \$980,000 | 4 | | \$600,000 | 2 | | \$405,828 | 3 | | \$690,000 | 50% | 70% | 4 | | \$759,566 |
| Row / Town House | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Duplex | - | | - | - | | - | - | | - | - | | - | - | | - | - | - | - | | - |
| Multi-Family | - | | - | - | | - | - | | - | 1 | 36 | \$3,600,000 | - | | - | -100% | -100% | - | 7 | \$720,000 |
| New Commercial | 10 | | \$2,996,033 | 8 | | \$2,172,200 | 10 | | \$4,675,181 | 12 | | \$4,948,643 | 14 | | \$37,702,334 | 17% | 662% | 11 | | \$10,498,878 |
| Residential Remodel | 96 | | \$1,934,115 | 123 | | \$2,897,468 | 106 | | \$1,893,067 | 69 | | \$1,873,353 | 71 | | \$1,932,845 | 3% | 3% | 93 | | \$2,106,170 |
| Commercial Remodel | 11 | | \$1,727,050 | 14 | | \$4,327,490 | 15 | | \$5,277,604 | 20 | | \$6,469,685 | 12 | | \$6,336,084 | -40% | -2% | 14 | | \$4,827,583 |
| Public | 2 | | \$1,255,193 | 10 | | \$6,041,532 | 5 | | \$5,166,224 | 1 | | \$370,000 | 1 | | \$100,000 | - | -73% | 4 | | \$2,586,590 |
| Miscellaneous | 97 | | \$1,304,849 | 68 | | \$447,156 | 88 | | \$1,393,525 | 89 | | \$1,075,511 | 85 | | \$1,331,306 | -4% | 24% | 85 | | \$1,110,469 |
| Total | 295 | | \$34,345,144 | 279 | | \$33,068,851 | 290 | | \$41,886,085 | 258 | | \$41,246,568 | 229 | | \$71,088,906 | -11% | 72% | 270 | | \$44,327,111 |

No assurance is provided. Permit information reported here may have changed.
For the most current permit information, please contact the individual cities.

2022 Home Builders Association of Fargo-Moorhead Top 5 Summary

Top 5 Single Family Builders - Units

| | 2022 | | |
|------------------------------|-------|---------------|------------|
| | Units | Value | HBA Member |
| 1 Jordahl Custom Homes, Inc. | 208 | \$ 48,906,081 | x |
| 2 Thomsen Homes, LLC | 181 | \$ 43,064,121 | x |
| 3 Dabbert Custom Homes, LLC | 84 | \$ 27,038,140 | x |
| 4 Brookstone Property, LLC | 81 | \$ 20,224,482 | x |
| 5 Heritage Homes, LLC | 47 | \$ 20,700,005 | x |

**** Note: 11 homes valued at \$4,416,109 were built by owner (not contractor)**

Top 5 Single Family Builders - Value

| | | | |
|------------------------------|-----|---------------|---|
| 1 Jordahl Custom Homes, Inc. | 208 | \$ 48,906,081 | x |
| 2 Thomsen Homes, LLC | 181 | \$ 43,064,121 | x |
| 3 Dabbert Custom Homes, LLC | 84 | \$ 27,038,140 | x |
| 4 Heritage Homes, LLC | 47 | \$ 20,700,005 | x |
| 5 Brookstone Property, LLC | 81 | \$ 20,224,482 | x |

Top 5 HBA of FM Member Builders - Units (SF, TH, RH)

| | | | |
|------------------------------|-----|---------------|---|
| 1 Jordahl Custom Homes, Inc. | 210 | \$ 49,276,081 | x |
| 2 Thomsen Homes, LLC | 181 | \$ 43,064,121 | x |
| 3 Brookstone Property, LLC | 101 | \$ 28,325,642 | x |
| 4 Dabbert Custom Homes, LLC | 84 | \$ 27,038,140 | x |
| 5 Heritage Homes, LLC | 47 | \$ 20,700,005 | x |

Top 5 HBA of FM Member Builders - Value (SF, TH, RH)

| | | | |
|------------------------------|-----|---------------|---|
| 1 Jordahl Custom Homes, Inc. | 210 | \$ 49,276,081 | x |
| 2 Thomsen Homes, LLC | 181 | \$ 43,064,121 | x |
| 3 Brookstone Property, LLC | 101 | \$ 28,325,642 | x |
| 4 Dabbert Custom Homes, LLC | 84 | \$ 27,038,140 | x |
| 5 Heritage Homes, LLC | 47 | \$ 20,700,005 | x |

Top 5 Multifamily Builders - Units

| | | | |
|----------------------------|-----|---------------|---|
| 1 Enclave Construction | 303 | \$ 31,046,000 | x |
| 2 Property Resources Group | 180 | \$ 28,698,395 | x |
| 3 Design Resources Group | 132 | \$ 11,299,200 | |
| 4 Dietrich Construction | 120 | \$ 15,000,000 | x |
| 5 Zerr Berg Architects | 108 | \$ 19,500,000 | x |

Largest Non-member Builders (SF, TH, RH)

| | | | |
|--------------------------|---|--------------|--|
| 1 T & S Custom Homes Inc | 4 | \$ 2,266,000 | |
| 2 Tomlinson & Sons Inc | 1 | \$ 1,800,000 | |
| 3 210 Construction | 2 | \$ 1,672,000 | |
| 4 Norse Properties LLC | 4 | \$ 1,490,000 | |
| 5 Althoff Homes, LLC | 2 | \$ 1,280,000 | |

Top 5 Single Family Builders - Units

| | 2021 | | |
|------------------------------|-------|---------------|------------|
| | Units | Value | HBA Member |
| 1 Jordahl Custom Homes, Inc. | 242 | \$ 57,283,274 | x |
| 2 Thomsen Homes, LLC | 175 | \$ 44,047,736 | x |
| 3 Brookstone Property, LLC | 98 | \$ 22,623,150 | x |
| 4 Dabbert Custom Homes, LLC | 87 | \$ 25,445,335 | x |
| 5 Heritage Homes, LLC | 57 | \$ 23,204,877 | x |

**** Note: 17 homes valued at \$6,572,783 were built by owner (not contractor)**

Top 5 Single Family Builders - Value

| | | | |
|------------------------------|-----|---------------|---|
| 1 Jordahl Custom Homes, Inc. | 242 | \$ 57,283,274 | x |
| 2 Thomsen Homes, LLC | 175 | \$ 44,047,736 | x |
| 3 Dabbert Custom Homes, LLC | 87 | \$ 25,445,335 | x |
| 4 Heritage Homes, LLC | 57 | \$ 23,204,877 | x |
| 5 Brookstone Property, LLC | 98 | \$ 22,623,150 | x |

Top 5 HBA of FM Member Builders - Units (SF, TH, RH)

| | | | |
|------------------------------|-----|---------------|---|
| 1 Jordahl Custom Homes, Inc. | 242 | \$ 57,283,274 | x |
| 2 Thomsen Homes, LLC | 175 | \$ 44,047,736 | x |
| 3 Brookstone Property, LLC | 133 | \$ 31,228,434 | x |
| 4 Dabbert Custom Homes, LLC | 87 | \$ 25,445,335 | x |
| 5 Heritage Homes, LLC | 57 | \$ 23,204,877 | x |

Top 5 HBA of FM Member Builders - Value (SF, TH, RH)

| | | | |
|------------------------------|-----|---------------|---|
| 1 Jordahl Custom Homes, Inc. | 242 | \$ 57,283,274 | x |
| 2 Thomsen Homes, LLC | 175 | \$ 44,047,736 | x |
| 3 Brookstone Property, LLC | 133 | \$ 31,228,434 | x |
| 4 Dabbert Custom Homes, LLC | 87 | \$ 25,445,335 | x |
| 5 Heritage Homes, LLC | 57 | \$ 23,204,877 | x |

Top 5 Multifamily Builders - Units

| | | | |
|--------------------------------------|-----|---------------|---|
| 1 Enclave Construction | 373 | \$ 47,065,000 | x |
| 2 Eagle Ridge Partners | 193 | \$ 31,395,145 | x |
| 3 Gehrtz Construction Services, Inc. | 188 | \$ 15,970,000 | |
| 4 JLG Architects | 152 | \$ 22,000,000 | |
| 5 YHR Partners | 84 | \$ 12,450,000 | |

Largest Non-member Builders (SF, TH, RH)

| | | | |
|-----------------------------|----|--------------|--|
| 1 JMW Construction, LLC | 11 | \$ 3,589,462 | |
| 2 Hohenstein Homes, LLC | 9 | \$ 1,914,553 | |
| 3 Viking Homes | 4 | \$ 1,295,000 | |
| 4 Westwood Development, LLC | 4 | \$ 1,037,915 | |
| 5 NCS Homes, Inc. | 1 | \$ 800,000 | |

No assurance is provided on this report. Permit information reported here may have changed.
For the most current permit information, please contact the Home Builders Association of Fargo-Moorhead.

BradyMartz

If anything, HBA of F-M urges legislators to consider the following amendments to the current bill:

- Limiting the leave to 12 weeks.
- Exempt small employers with 50 or fewer employees.
- Use the definition of a family member similar to FMLA (Family and Medical Leave Act).

Access the Feb. 20 HBA Advocacy Update for more details here: members.hbafm.com/advocacy. Contact the individuals below to let them know why you are opposed.

- Governor Tim Walz, (651) 201-3400, mn.gov/governor/contact/
- House Speaker Melissa Hortman, (651) 296-4280, rep.melissa.hortman@house.mn.gov
- Senate Majority Leader Kari Dziedzic, (651) 296-7809
- Dist. 4 Sen. Kupec, (651) 296-3205, sen.robert.kupec@senate.mn
- Dist. 4A Rep. Keeler, (651) 296-5515, rep.heather.keeler@house.mn.gov
- Dist. 4B Rep. Joy, (651) 296-6829, rep.jim.joy@house.mn.gov

ND Legislative Update

Your HBA of F-M and its member volunteers work closely with the North Dakota Association of Builders on bills affecting your business:

- **House Bill 1499** Introduced by Rep. Roers Jones, this bill relates to interest buydowns on mortgages. While the North Dakota Association of Builders and HBA of F-M supported this bill, it was amended to be turned into a study. The amended version passed in the House.
- **Senate Bill 2303** Relating to basement depths, this bill would have essentially made it impossible to build houses with basements in our region. With a unanimous do not pass recommendation from the Local and State Government Committee, it failed in the Senate.
- **Senate Bill 2207** Initially opposed by NDAB, this bill would have excluded nonprofit entities from being required to have a general contractors license if they were giving or selling a single-family home below the appraised value to a low-income person. HBA and NDAB believe that licenses are necessary. However, working with the Secretary of State, this bill was amended to still require a general contractors license, but waive the fee for nonprofits. This passed in the Senate.

MN Construction Codes Advisory Council met Feb. 9

The Minnesota Construction Codes Advisory Council recently met and heard multiple updates:

- The Minnesota Department of Labor and Industry will be investing money in prevailing wage compliance and education. There will be an emphasis placed on enforcement.
- MN DLI is looking for ways to diversify apprenticeship programs.
- A review of DLI legislation was covered, some topics included:
 - Electric vehicle charging stations in commercial buildings
 - Window cleaning safety
 - Enforcing codes in assisted living facilities
 - Boiler inspections, and more.
- The Board of Electricity met Jan. 31 and accepted their sub-committee's recommendation to adopt the 2023 NEC without amendments. The NEC 2023 will become effective July 1, 2023.
- Special attention will be paid to maximizing energy efficiency. Minnesota's goal is for new construction to be net-zero by 2036.

For more detailed information and for every topic that was covered, find the Feb. 20 HBA Advocacy Update here: members.hbafm.com/advocacy.

Concerned about building codes? NAHB needs YOU!

The National Association of Home Builders' Construction Codes and Standards Committee is looking for NAHB members interested in applying to serve for 2023 on one of its three subcommittees:

- Building Codes and Standards Subcommittee,
- Construction Technology Research Subcommittee and
- Energy and Green Codes and Standards Subcommittee.

For more information, find the Feb. 20 HBA Advocacy Update here: members.hbafm.com/advocacy.

U.S. REGULAR GASOLINE PRICES (DOLLARS PER GALLON)

Source: Energy Information Administration

| | Jan 23 | Jan 30 | Feb 6 | Feb 13 | Feb 20 |
|---------|--------|--------|--------|--------|--------|
| U.S. | \$3.42 | \$3.49 | \$3.44 | \$3.39 | \$3.38 |
| Midwest | \$3.30 | \$3.38 | \$3.30 | \$3.24 | \$3.22 |

SEASONALLY ADJUSTED UNEMPLOYMENT RATES

| Dec 2021 | Nov 2022 | Dec 2022 |
|---|----------|----------|
| Minnesota <small>Source: bls.gov</small> | | |
| 3.0% | 2.3% | 2.5%* |
| North Dakota <small>Source: bls.gov</small> | | |
| 3.1% | 2.3% | 2.3%* |
| United States <small>Source: bls.gov</small> | | |
| 3.9% | 3.6% | 3.5% |
| Fargo-Moorhead <small>Source: bls.gov</small> | | |
| 2.4% | 1.9% | 1.9% |

SINGLE AND MULTI-FAMILY BUILDING PERMITS

| Dec 2021 | Dec 2022 | % change |
|--|-----------|----------|
| Minnesota <small>Source: NAHB</small> | | |
| 38,334 | 32,025 | -16% |
| North Dakota <small>Source: NAHB</small> | | |
| 3,442 | 3,501 | 2% |
| United States <small>Source: NAHB</small> | | |
| 1,729,910 | 1,652,078 | -4% |
| Fargo-Moorhead <small>Source: NAHB</small> | | |
| 2,293 | 2,320 | 1% |

MORTGAGE RATES - APR

Source: Wells Fargo as of Feb. 22, 2023

| | |
|------------------|---------------|
| 15-Year Fixed | Not available |
| 30-Year Fixed VA | 6.202% |
| 30-Year Fixed | 6.582% |
| 15-Year Jumbo | 5.707% |
| 30-Year Jumbo | 5.713% |

NATIONAL HOUSING MARKET INDEX

Source: National Association of Home Builders

HMI is based on a monthly survey of NAHB members designed to take the pulse of the single-family housing market. Respondents rate market conditions for the sale of new homes at the present time and in the next six months as well as the traffic of prospective buyers of new homes.

Range is 0-100. *Preliminary

| | Dec 2022 | Jan 2023 | Feb 2023* |
|---------------------------|----------|----------|-----------|
| National | | | |
| Housing Market Index | 31 | 35 | 42 |
| SF Sales: Present | 36 | 40 | 46 |
| SF Sales: Next 6 Mo | 35 | 37 | 48 |
| Prospective Buyer Traffic | 20 | 23 | 29 |
| Regional HMI | | | |
| Northeast | 32 | 34 | 46 |
| Midwest | 30 | 32 | 36 |
| South | 35 | 39 | 45 |
| West | 25 | 29 | 37 |

LOCAL REAL ESTATE

Source: F-M Area Association of Realtors
Dilworth, Fargo, Moorhead, West Fargo | Single-Family, Condo, Townhouse, Twin Home, Duplex

| Feb 22 2022 YTD | Feb 22 2023 YTD | % change |
|---|-----------------|----------|
| Home Prices | | |
| \$300,669 | \$292,426 | -3% |
| Closed MLS Volume | | |
| \$79,977,879 | \$50,297,332 | -37% |
| Closed MLS Volume - New Construction | | |
| 33 | 17 | -48% |
| Closed MLS Volume - Existing Residential Units | | |
| 233 | 155 | -33% |

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Home Builders Association of F-M
1802 32nd Ave S
Fargo, ND 58103

Building Industry Connect with Moorhead coming March 29

Kick off spring with the city of Moorhead, featuring Mayor Shelly Carlson, City Manager Dan Mahli and Building Official Mike Moss. Cost per person is \$25 and includes lunch. Call (701) 232-5846 or visit members.hbafm.com/calendar to register.

The HBA of F-M's Building Industry Connect sessions are a chance for our members to introduce the association and its goals. No presentations, no agendas and no parliamentary procedures. Just the chance for officials and members to learn about each other.

About our guests:

- Mayor Shelly Carlson - Mayor Carlson was appointed as mayor in February 2021 and simultaneously assumed the role of flood diversion chair for 2021.

In 2022 she was elected to serve another term as mayor.

- City Manager Dan Mahli - Before working for Moorhead, he was the community development administrator for Fargo and executive director of the Park Rapids Area Chamber of Commerce.
- Building Official Mike Moss - Moss has been a commercial building inspector since 2016. From 2016 until 2022 he was a commercial building inspector for Fargo. In March of 2022, Moss accepted the role as Moorhead's building official.

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